



STANDARD SERVICE & LABOR RATES

TRUCK & BUS RADIAL



BRIDGESTONE AMERICAS TIRE OPERATIONS



Bridgestone Americas Tire Operations, LLC (BATO) will invoice authorized National Account, National Fleet Program, Emergency Road Service (ERS), and Dealer Delivered Original Equipment customers up to "US Standard Service and Labor Rates" or at Dealer Specified Pricing (DSP) as itemized in the rate schedules below when these services are authorized by the customer and included on a delivery receipt (DR) processed by BATO.

National Account and Dealer Delivered Original Equipment Customers – Please refer to the BATO Program Guide and/or Tire Policy for specific fleet authorization requirements.

The following policies and rates apply to deliveries within the United States and are subject to change without notice.

I. POLICIES

US HOLIDAYS

The following holidays and hours are observed:

- New Year's Day
- Martin Luther King, Jr. Day
- Memorial Day
- Independence Day
- Labor Day
- Thanksgiving Day
- Christmas Day

HOURS

Regular Hours: 7:30 a.m. – 5:00 p.m. Monday – Friday

After Hours: 5:01 p.m. – 7:29 a.m. Monday – Friday / Saturday, Sunday & Listed Holidays (24 hours)

DEFINITIONS

Dealer Specified Pricing (DSP)

Pricing supplied locally by the servicing dealer.

Emergency Service

Service that is needed immediately, regardless of location.

Non-Emergency Service

Service that is scheduled or is convenient at the current time, regardless of location.



HOURLY LABOR

All EMERGENCY hourly labor rates include the following:

- All labor charges (including installation of valve stems, etc.)
- Flat repair (including standard patch and cement)
- Mounts and dismounts (including inside duals)

Charges for additional materials may be assessed at DSP, such as:

- Valve hardware
- Studs
- Tubes/flaps/etc.

All Monday – Friday hourly labor requires a one-hour minimum and will be billed in 15 minute increments thereafter. All after hours and Sunday & holiday service rates require a two-hour minimum and will be billed in 15-minute increments thereafter.

All hourly labor rate charges are "portal to portal," based on the servicing dealer traveling to the service site, time spent completing the service, and returning to the "original start or shop location" or at the completion of service and the commencement of travel to a new service event.

TIRE CLASSIFICATION				
Light Truck Tire	All LT designated tires in the Bridgestone Medium & Light Truck Tire Data Book.			
Medium Truck Tire	7.50-12.00 cross-section or 245-315 LP cross-section and 215/75R17.5 and up.			
Heavy Truck Tire	Larger than a 315 cross-section or 12:00 cross-section.			

MILEAGE FEE / FUEL SURCHARGE POLICY FOR DELIVERIES AND NON-EMERGENCY SERVICE

With customer approval, mileage fees or fuel surcharges may be assessed on round trip new tire and retread deliveries and travel to perform non-emergency service work. These rates should be negotiated between the BATO servicing dealer and each customer location. The name, title and phone number of the authorized person who approved the fuel-related charges must be submitted on the delivery receipt (DR).

The Suggested Mileage Fee table on page 3 may be used by BATO servicing dealers as a reference to determine a mileage fee. BATO reserves the right to reverse any mileage fee or fuel surcharge billed to a fleet that BATO determines to be excessive.



MILEAGE FEE POLICY FOR EMERGENCY SERVICE

Each emergency service call is subject to a mileage fee billed at the service provider's discretion. The mileage fee should be fair and based on the additional fuel-related cost of the service call. A fuel surcharge is not allowed for emergency service.

The Suggested Mileage Fee table on page 3 may be used by BATO servicing dealers as a reference to determine a mileage fee. The mileage fee code YY185100 should be used when billing this fee. BATO reserves the right to reverse any mileage fee billed to a fleet that BATO determines to be excessive.

The Suggested Mileage Fee table is based on the national average price of on-highway diesel fuel (all types). U.S. diesel fuel prices may be found on the following website:

www.eia.gov/petroleum/gasdiesel

SUGGESTED MILEAGE FEE					
Diesel Fuel	Price Range	Suggested US Rate	Diesel Fuel	Price Range	Suggested US Rate
\$2.20	\$2.39	\$0.41	\$5.20	\$5.39	\$0.85
\$2.40	\$2.59	\$0.44	\$5.40	\$5.59	\$0.88
\$2.60	\$2.79	\$0.47	\$5.60	\$5.79	\$0.91
\$2.80	\$2.99	\$0.50	\$5.80	\$5.99	\$0.94
\$3.00	\$3.19	\$0.53	\$6.00	\$6.19	\$0.97
\$3.20	\$3.39	\$0.56	\$6.20	\$6.39	\$1.00
\$3.40	\$3.59	\$0.59	\$6.40	\$6.59	\$1.03
\$3.60	\$3.79	\$0.61	\$6.60	\$6.79	\$1.06
\$3.80	\$3.99	\$0.64	\$6.80	\$6.99	\$1.09
\$4.00	\$4.19	\$0.67	\$7.00	\$7.19	\$1.12
\$4.20	\$4.39	\$0.70	\$7.20	\$7.39	\$1.15
\$4.40	\$4.59	\$0.73	\$7.40	\$7.59	\$1.18
\$4.60	\$4.79	\$0.76	\$7.60	\$7.79	\$1.21
\$4.80	\$4.99	\$0.79	\$7.80	\$7.99	\$1.24
\$5.00	\$5.19	\$0.82	\$8.00	\$8.19	\$1.27

For all other policies please refer to the current BATO Marketing Policies.



II. EMERGENCY SERVICE HOURLY RATES

The following Emergency Service rates apply to National Account, National Fleet Program, and ERS customers.

NOTE: Emergency rate covers all labor charges, flat repairs, and mounts/dismounts, including inside duals.

EMERGENCY SERVICE HOURLY RATES		
Description	Price	Code
Emergency Regular Hours Service Call 7:30 a.m 5:00 p.m. Monday - Friday 1 hour minimum, billed in 1/4-hour increments thereafter	\$160.75/Hr	YY185400
Emergency After Hours Service Call (Monday-Friday, Saturday 24 hrs) 5:01 p.m 7:29 a.m. Monday - Friday, 24 hours Saturday 2 hour minimum, billed in 1/4-hour increments thereafter	\$195.50/Hr	YY183300
Emergency Sunday & Holiday Service Call (Sunday & National Holidays) 2-hour minimum: 1/4-hour increment thereafter	\$195.50/Hr	YY183400
Fee, Mileage	DSP	YY185100

^{*} All other emergency mechanical service and products are at DSP.

III. NON-EMERGENCY SERVICE HOURLY LABOR RATES

The following Non-Emergency Service rates apply to National Account, National Fleet Program, and ERS customers.

NON-EMERGENCY SERVICE HOURLY LABOR RATES		
Description	Price	Code
Regular Hours Service Call 7:30 a.m 5:00 p.m. Monday - Friday 1-hour minimum: 1/4-hour increment thereafter	\$126.75/Hr	YY192700
After Hours Service Call (Monday – Friday, Saturday 24 hours) 2-hour minimum, billed in 1/4-hour increments thereafter	\$160.00/Hr	YY192900
Sunday & Holiday Service Call (Sunday & National Holidays) 2-hour minimum, billed in 1/4-hour increments thereafter	\$160.00/Hr	YY192800

IV. NON-EMERGENCY SERVICE RATES

The following Non-Emergency Service rates apply to National Account customers. These rates, with the exception of Light Truck and Passenger, also apply to National Fleet Program customers.

MEDIUM TRUCK		
Description	Price	Code
Add for Inside Dual, Medium Truck Includes mount and dismount for inside tire	\$5.00	YY184100
Balance Tire, Medium Truck Weights Included	\$50.50	YY184700
Dismount Tire, Medium Truck	\$16.00	YY197200
Dismount Vehicle, Medium Truck Dismount tire assembly from vehicle – outside dual	\$16.00	YY183530



MEDIUM TRUCK		
Description	Price	Code
Flat Repair, Medium Truck Loose Assembly Dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel	\$46.25	YY184400
Flat Repair, Medium Truck From Vehicle Dismount tire from vehicle, dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel, mount tire on vehicle	\$69.25	YY184600
Mount Tire, Medium Truck	\$16.00	YY197000
Mount Vehicle, Medium Truck	\$16.00	YY183520
Mount+Dismount Tire, Medium Truck Mount and dismount tire on rim/wheel	\$32.25	YY189000
Mount+Dismount Vehicle, Medium Truck Mount and dismount assembly on vehicle – outside dual	\$32.25	YY197300
Tire Change, Medium Truck Dismount tire from vehicle, dismount tire from rim/wheel, mount tire on rim/wheel, mount tire on vehicle – outside dual	\$61.50	YY184500
Valve Cap, Flow Thru	DSP	YY189200
Valve Cap, Standard	DSP	YY189300
Valve Stem, Steel Tubeless, Medium Truck	DSP	YY184800
Valve Stem, Specialty, Medium Truck	DSP	YY185900
Valve Extension	DSP	YY189900
Valve Core	DSP	YY185240
Fee, Tire Disposal, Medium Truck	DSP	YY197100
Fee, Wheel Disposal, Medium Truck	DSP	YY186110



HEAVY TRUCK		
Description	Price	Code
Add Inside Dual, Heavy Truck	\$8.50	YY186160
Dismount Tire, Heavy Truck Dismount tire from rim/wheel	\$26.75	YY186500
Dismount Vehicle, Heavy Truck Dismount tire assembly from vehicle – outside dual	\$26.75	YY186130
Flat Repair, Heavy Truck Loose Assembly Dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel	\$63.00	YY161500
Flat Repair, Heavy Truck From Vehicle Dismount tire from vehicle, dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel, mount tire on vehicle	\$108.75	YY191500
Mount Tire, Heavy Truck Mount tire on rim/wheel	\$26.75	YY187100
Mount Vehicle, Heavy Truck Mount tire assembly on vehicle – outside dual	\$26.75	YY186120
Mount + Dismount Tire, Heavy Truck Mount and dismount tire on rim/wheel	\$53.75	YY186140
Mount + Dismount Vehicle, Heavy Truck Mount and dismount assembly on vehicle – outside dual	\$53.75	YY186150
Tire Change, Heavy Truck Dismount tire from vehicle, dismount tire from rim/wheel, mount tire on rim/wheel, mount tire on vehicle – outside dual	\$100.75	YY186155
Balance Tire, Heavy Truck Weights Included	DSP	YY000320
Fee, Tire Disposal, Heavy Truck	DSP	YY186165
Fee, Wheel Disposal, Heavy Truck	DSP	YY186170



LIGHT TRUCK		
Description	Price	Code
Add Inside Dual, Light Truck	\$2.50	YY183700
Balance Tire, Light Truck Including weights	\$24.75	YY183000
Dismount Tire, Light Truck Dismount tire from rim/wheel	\$10.50	YY184560
Dismount Vehicle, Light Truck Dismount tire assembly from vehicle – outside dual	\$10.50	YY184570
Flat Repair, Light Truck Loose Assembly Dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel	\$30.25	YY184300
Flat Repair, Light Truck From Vehicle Dismount tire from vehicle, dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel, mount tire on vehicle	\$44.75	YY183900
Mount Tire, Light Truck Mount tire on rim/wheel	\$10.50	YY184550
Mount Vehicle, Light Truck Mount tire assembly on vehicle – outside dual	\$10.50	YY184565
Mount + Dismount Tire, Light Truck Mount and dismount tire on rim/wheel	\$20.00	YY184575
Mount + Dismount Vehicle, Light Truck Mount and dismount assembly on vehicle – outside dual	\$20.00	YY184580
Tire Change, Light Truck Dismount tire from vehicle, dismount tire from rim/wheel, mount tire on rim/wheel, mount tire on vehicle – outside dual	\$40.25	YY183320
Balance Tire, Light Truck (Custom Wheel) Including weights	DSP	YY000316
Valve Stem, Rubber, Light Truck	DSP	YY185000
Valve Stem, Steel, Light Truck	DSP	YY183200
Fee, Tire Disposal, Light Truck	DSP	YY183330
Fee, Wheel Disposal, Light Truck	DSP	YY183340



PASSENGER		
Description	Price	Code
Balance Tire, Passenger Including Weights	\$24.00	YY182900
Dismount Tire, Passenger Dismount tire from rim/wheel	\$6.50	YY186180
Flat Repair, Passenger, Loose Assembly Dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel	\$21.75	YY189500
Flat Repair, Passenger, From Vehicle Dismount tire from vehicle, dismount tire from rim/wheel, repair tire, repair material included, mount tire on rim/wheel, mount tire on vehicle	\$27.50	YY183800
Mount Tire, Passenger Mount tire on rim/wheel	\$6.50	YY186175
Valve Stem, Rubber, Passenger	DSP	YY189600
Valve Stem, Steel Tubeless, Passenger	DSP	YY183100
Fee, Tire Disposal, Passenger	DSP	YY186185



ADDITIONAL SERVICES RATES		
Description	Price	Code
Miscellaneous Tire Related Product A description of the part must be included on the DR	DSP	YY185300
Miscellaneous Non-Tire Related Product A description of the part must be included on the DR	DSP	YY185301
Miscellaneous Hourly Labor	DSP	YY184900
Fleet Check Labor Hours	DSP	YY179600
Fleet Check After Hours Mon - Fri	DSP	YY179800
Fleet Check Weekends and Holidays	DSP	YY180000
NF Tires - Call Center AGT FEE	\$41.50	YY193800
Wheel/Rim, Used	DSP	YY196900
Refinishing, R/W, Powder Coat	DSP	YY186200
Wheel Alignment Must specify number of axles on DR	DSP	YY185500
Rotation, Tire Must specify positions involved on the DR	DSP	YY184000
Valve Cap, Flow Thru	DSP	YY189200
Valve Cap, Standard	DSP	YY189300
Valve Extension	DSP	YY189900
Valve Core	DSP	YY185240
Mud Flap	DSP	YY187200
Stud	DSP	YY185245
Truckstop Convenience Fee	\$10.00	YY892421
Tube Flap	DSP	YY185250
Tube, New	DSP	YY185255
Sealant	DSP	YY185260
Fee, Mileage*	DSP	YY185100
Fee, Fuel Surcharge*	DSP	YY185600

^{*} See Mileage Fee / Fuel Surcharge Policy



Note: Additional service / miscellaneous items that are not noted above can be priced by dealer and billed through BBTS.

Standard Service & Labor Rates: As an accommodation to National Account, National Fleet Program and ERS Customers (collectively, "Customers") and authorized Servicing Dealers, BATO will invoice Customers on behalf of the Servicing Dealers for Dealer Products and Services provided to Customers at rates listed in the applicable Standard Service & Labor Rates book, as in effect on the date of delivery, unless other terms apply. Standard Service & Labor Rates are set up in Bridgestone's system as maximum prices. Customers and Servicing Dealers are generally responsible for negotiating the prices for all Dealer Products and Services. Pricing for Dealer Products and Services will be confirmed via the DR issued at the time of delivery.

Dealer Products and Services: If a Servicing Dealer provides any Dealer Products and Services to a Customer, the Servicing Dealer, in providing the Dealer Products and Services, is acting as an independent contractor of the Customer and not as the agent, subcontractor, or representative of BATO. Dealer Products and Services include any products or services provided to a Customer that fall outside the scope of Bridgestone tires and Bandag retreads, including, without limitation, casings, wheels, mechanical parts and repairs, valve stems, scrap tire disposal, mounting and dismounting services, and wheel and rim refinishing services.



BRIDGESTONE AMERICAS TIRE OPERATIONS

200 4th Ave. South, Suite 100 Nashville, TN 37201 615-937-1000



BILLING SERVICES

1-888-709-8023

CUSTOMER SUPPORT

Truck and Bus (TBR): 1-855-389-3459

Off the Road (OTR): 1-800-572-8905



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